

NaviTrans supports innovative new total solution at DOCKX Group

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> Mario De Bruyn, Sales Director, Dockx Group



Dockx Group, best known to the general public for its vehicle hire and removals businesses, has for some time been providing a new niche service for the B2C market. "Anything in the car that doesn't suit their customers, we can stock, deliver and also assemble, if required," is how Sales Director Mario De Bruyn explains the company's new vision. To make this unique comprehensive array of services possible, the Dockx group has also invested in NaviTrans, the total package from Young & Partners, which automates all of the company's businesses while also linking them together: WMS, TMS and Forwarding.

Dockx launches unique B2B solution for the B2C market

Dockx Group currently consists of four major divisions: Rental hires out vehicles on a short-term basis, Movers provides a range of removals services and related items, Industries handles the dismantling, relocation and rebuilding of factories, and Logistics, which takes care of import, export, customs, warehouse and handling, transport and distribution services for third parties.

Overview

Country: Belgium Sector: hire, removals services, logistic, freight forwarding & distribution

Profile

Dockx Group from Wilrijk is a well-known service-provider in the area of industrial and logistics mobility solutions for private individuals and businesses. The company employs a staff of 185, operates 1,200 vehicles and has a turnover of approximately 55 million EUR.

Challenge

To implement the company's new business vision, all divisions needed to be automated as part of a single software package.

Solution

NaviTrans, the total logistics solution from Young & Partners brings together Dockx's hire, removal, warehousing, distribution and freight forwarding businesses, giving the company a clear overview of all its activities, as well as the various costs and benefits.

Benefits

- TMS, WMS and Forwarding are combined in a single package, seamlessly integrated with financial management and the hire business.
- Information about the time taken/cost of each operation provides access to a detailed cost/benefits analysis
- Graphics planning board delivers smoother, more flexible planning
- Up-to-date delivery status through the integration of onboard computers
- NaviTrans is a package that continues to be developed by sector specialist Young & Partners

Since Mario De Bruyn joined the Dockx Group in 2011 as its new Sales Director, the emphasis has been on developing a new strategy.

"With our strength in vehicle hire, logistics and transport with driver and/or mechanic, we are able to offer companies the perfect total solution: we can stock, deliver and also assemble the big items that they sell or hire, on-site. In the meantime, this unique concept is already appealing to a number of well-known retail chains," says De Bruyn.

Invest to innovate

To put the new strategy into practice, Dockx needed to make a number of major investments. "To start with, we moved to a brand-new site in Wilrijk, where our four divisions are now based together," continues De Bruyn. "The new premises are 100% CO2 neutral and the warehouse that serves as our distribution centre has total available floor space of 12,000 m.

Another necessary investment was the implementation of a new software package. One not only capable of automating each of Dockx's four separate business arms, but also able to provide an overview of every department.

NaviTrans unites all of Dockx's businesses

At the beginning of 2012, Dockx started its search for a suitable ERP package. After conducting an analysis of the various candidates, there were still a number of contenders on the shortlist. "There were individual WMS, TMS or forwarding packages that stood out from the crowd," recalls De Bruyn, "but none able to combine all three to perfection. Except for NaviTrans, the total solution from Young & Partners. This package was developed based on Microsoft Dynamics NAV, which we were already using for our financial management and removals businesses. So NaviTrans was actually exactly what we needed. Better still, Young & Partners continues to develop the package, which safeguards us for the future."

Implementation began in October 2012 and one after the other, all of the modules went live, beginning with WMS in February 2013.

Greater overview and control with NaviTrans WMS

In NaviTrans WMS, all warehousing activities are registered for Industries, Movers and Logistics. This new module has integrated scanners and replaces Dockx's previous customised package.

Mario De Bruyn: "NaviTrans WMS is a modern system that provides us with an overview of all WMS activities across the various departments. Consignments are fully scanner-controlled and with the various measuring points, we know exactly how long each job takes. This promotes our own efficiency and helps us to make a costs/benefits analysis of the service we provide. Every movement is visible for everyone. That way, we can create total transparency for both customers and staff. The seamless integration with the TMS module also saves time and cuts down on the likelihood of an error being made."









More information about Dockx Group? www.dockx-group.be



More information about the products and services of Young & Partners?

www.navitrans.eu +32 (0)56 73 20 10 info@navitrans.eu

Predicting problems with NaviTrans TMS

The TMS module has been live since October 2013, enabling Dockx to manage the entire Logistics, Movers and Industries fleet. Planning is handled by the clearly designed planning board in NaviTrans. And with the Transics onboard computers, dispatch has a fully up-to-date status of all vehicles and drivers at all times

"Thanks to the updates from the onboard computers, we are now able to predict problems more easily and make any necessary adjustments to the planning in good time," explains De Bruyn. "We also aim to make part of that information available to our customers via a web portal in which they can track their own shipments."

A look into the future

For the Movers and Industries side of the business, the vehicles often carry one or more removal men/mechanics in addition to a driver for whom NaviTrans will also provide the necessary monitoring in the future.

"These members of staff will be able to enter their own operations into the system using specialised hardware," continues De Bruyn. "But even though this information is separate from TMS, it can be linked to the same job sheet via a link with NaviTrans so that nothing is forgotten when it comes to invoicing. We are also planning to implement NaviTrans Forwarding in 2014, which will complete the circle."

Case story realized by Lemarco - www.lemarco.be - +32 (0)475 869 241